



KOSITZKA, WICKS & COMPANY
Certified Public Accountants

September 14, 2012

College Savings Foundation
2111 Wilson Boulevard
Suite 700
Arlington, Virginia 22201

To the Board of Directors:

In planning and performing our audit of the financial statements of College Savings Foundation (the Foundation) as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Coalition's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Coalition's internal control. Accordingly, we do not express an opinion on the effectiveness of the Coalition's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses and therefore, there can be no assurance that all such deficiencies have been identified. In addition, because of inherent limitation in internal control, including the possibility of management override of controls, misstatements due to error or fraud may occur and not be detected by such controls. However, as discussed below, we identified certain deficiencies in internal control that we consider to be significant deficiencies.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We did not identify any deficiencies in internal control that we consider to be material weaknesses.

A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the following to be significant deficiencies:

2011-1: Recording of deferred dues

Membership dues have not been consistently recognized on an accrual basis. Generally accepted accounting principles require that revenue be recognized when earned in accordance with the accrual basis of accounting. During our testing of deferred revenue, we noted that membership dues received at year end related to the next fiscal year were not properly recorded. Membership dues related to future years should be recorded as deferred revenue.

2011-2: Preparation of financial statements

While the Foundation's bookkeepers prepare basic financial statements on an interim basis, they do not include all disclosures as required by U.S. generally accepted accounting principles (GAAP). The preparation of financial statements in conformity with GAAP requires a certain amount of technical training and expertise pertaining to such principles. These principles continue to change each year. As with many small to medium size organizations we serve, you have determined it to be more cost effective to allow us to assist you in the preparation of your financial statements versus hiring individuals internally to monitor and stay current on these principles. However, since independent auditors are not a part of the Foundation's internal controls, this control deficiency is considered to be a significant deficiency.

This communication is intended solely for the information and use of management, College Savings Foundation, and others within the organization, and is not intended to be and should not be used by anyone other than these specified parties.

Sincerely,

Kositzka, Wicks and Company

By: *Cynthia B. Laporta*
Cynthia B. Laporta, CPA